



neos

company profile



Neos.

Engineering tomorrows.

NEOS provides business solutions and services covering cloud and system infrastructure integration, advanced analytics and software engineering.

Our solutions provide business improvement by implementing cutting-edge technologies, turning new technologies into real business value.

We enable business agility of all our clients using deep business expertise in financial services, telco and utility industries, and public sector.

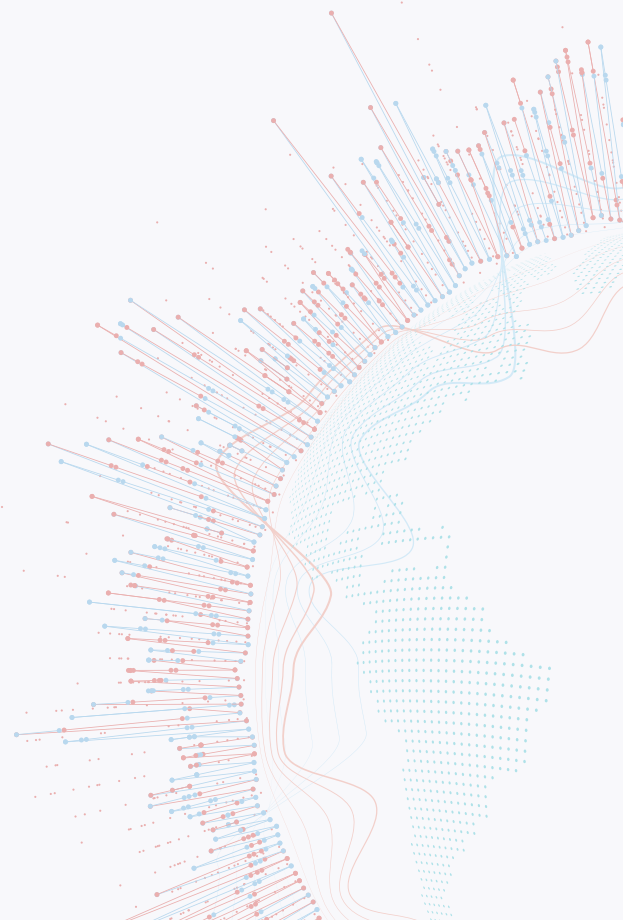


General
Partner



ORACLE

Partner



ABOUT US

Company name (per Commercial Register)	Neos Ltd. for information system design and development
Address	Ulica Ljudevita Posavskog 31 HR-10000 Zagreb Croatia
Company registration number (MBS)	080440664
VAT registration number (OIB)	77018181695
Statutory body (authorized representatives)	Management board members/liquidators: Chairperson: Ivana Hatvalić Poljak Management Board members: Davorin Čapan, Dražen Marković, Mario Mrlić Two Management Board members with joint representation
Telephone	+385 1 5555 600
E-mail	info@neos.hr, sales@neos.hr
Web	www.neos.hr
Foundation date	4 July 2002

Delivering winning solutions requires a deliberate strategy that takes into account all aspects of the business.

Our method, including the following array of services, remains successful across all business areas and industries.



We continuously monitor and evaluate new concepts and technologies so we can implement the best possible and sustainable solutions that maximize the value of each client's investment.





Data & Analytics

Translate your data into actionable insights and convert knowledge into future opportunities.



Software Engineering

Custom-tailored business solutions that unlock your evolution and innovation.



Cloud & System

Digital transformation of your business, enabling differentiation and competitive advantage.

AREAS OF
BUSINESS

Learn from your data to predict the future.



We believe that the key concept of data analytics is to understand not only the technology, but also the data itself.

By applying the theory and technology to practical systems, we enable organizations to obtain maximum value from their data.

DATA ENGINEERING

Whether using traditional ETL/ELT for loading relational databases or real time processing events from large streams of unstructured data, we will help you select and implement best practices and technologies as a foundation for a unified, reliable, flexible and secure data platform.

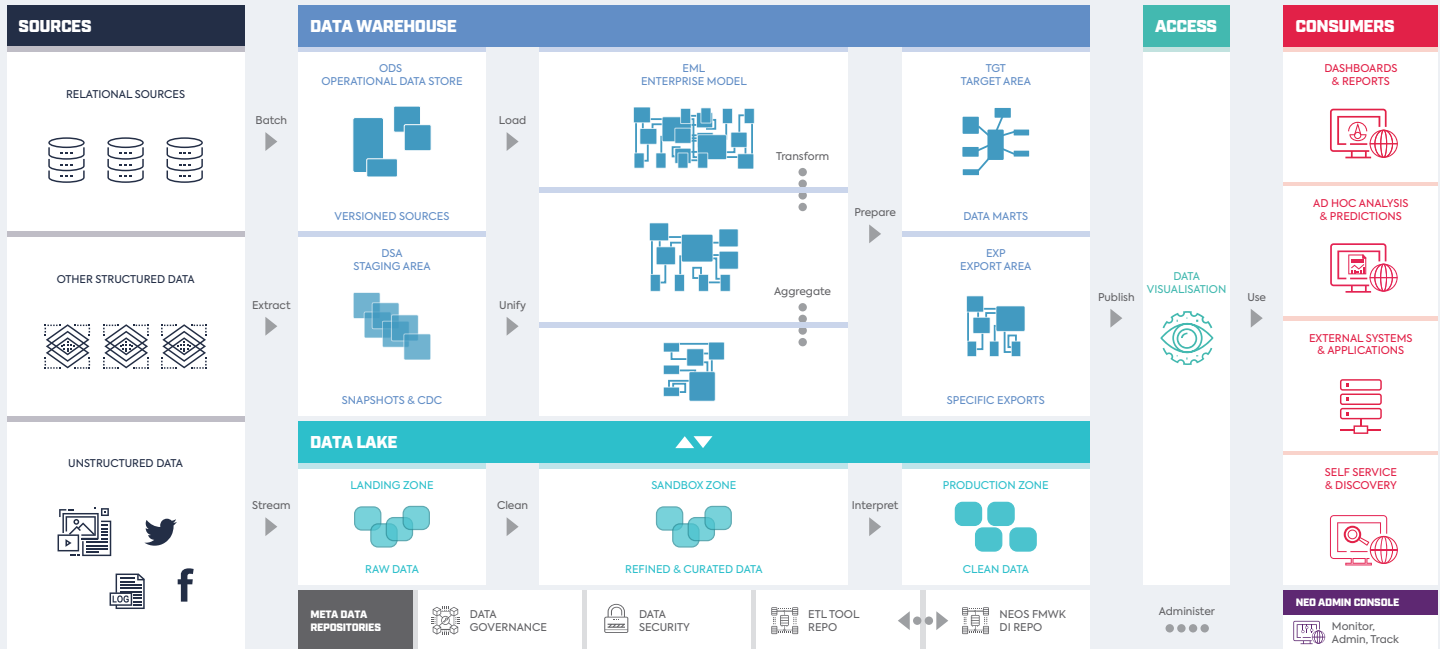
DATA ANALYTICS

By providing turn-key solutions ranging from domain-specific dashboards and key performance indicators to self-service data discovery platform, we enable your organization to become truly a data-driven one.

DATA SCIENCE

Leveraging advanced analytics, machine learning and artificial intelligence, we turn terabytes of your data into knowledge. Use our help in identifying business use cases, data preparation, selecting algorithms and statistical models, training, testing, and presenting results.

Transforming data into business value.



Reference Logical Architecture of Data Analytics Platform used on an array of different projects.

SERVICES

DATA WAREHOUSE
& DATA LAKESADVANCED
ANALYTICSBUSINESS
INTELLIGENCE

ORACLE®
Financial Services

ANALYTICAL
APPLICATION
IMPLEMENTATION



TRAINING

SOLUTIONS

NEOS DATA INTEGRATION (DI) FRAMEWORK

Build Enterprise DWH systems faster with increased quality



Neos DI Framework is based on a number of data integration projects implemented in past two decades. It represents a set of design & development standards, reusable modules and software components and ensures high quality and faster time-to-market of any data warehouse or data integration project leveraging industry-leading ETL/ELT tools and data storage platforms.

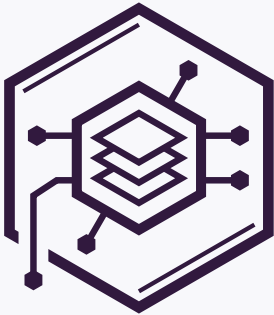
FINANCIAL INSTITUTIONS DATA MODEL

Enabling transparent and trusted source for all data



Neos DW Fin Enterprise model is a unified semi-normalised business-oriented data model used to store, unify and calculate data from all sources. The data model structure is based on our own DW data model implemented on a number of projects, including one of our biggest reference projects of Group DWH, integrating different group member data from separate business domains.

We will find or develop a solution that makes sense for YOUR company.



Years of experience and numerous successfully delivered solutions in telco, finance and other industries enable us to provide a wide range of services.

From domain-specific business requirement analysis, through detailed design with modern and user-friendly UX to the selection and implementation of architecture and technologies, we are here to support you.

APPLICATION DEVELOPMENT

Based on your requirements and using their experience with complex solutions suitable for large enterprises, our front-end team will prepare pixel-perfect mockups with stunning design that contribute to the ultimate user journey. At the same time, our back-end team will design and build the core with availability, robustness and flexibility that support future growth at scale.

APPLICATION IMPLEMENTATION

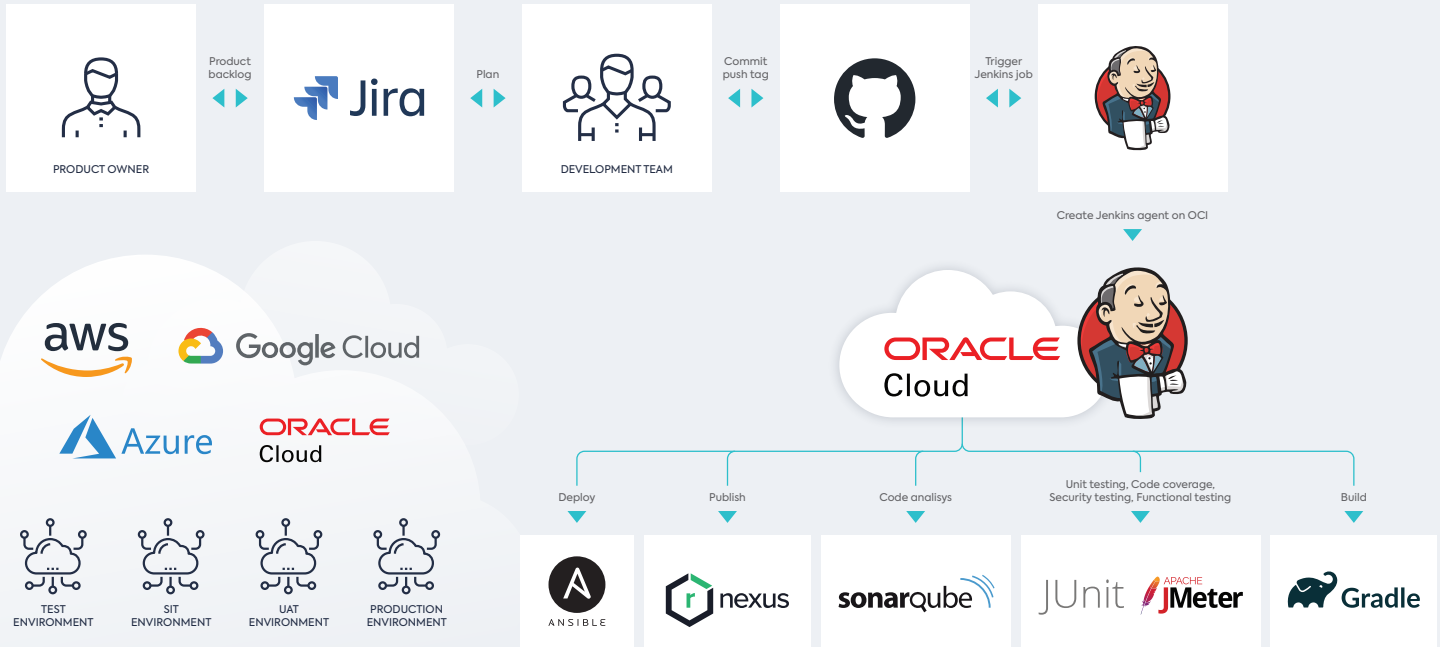
If an out-of-the-box SaaS solution best fits your organization, our consultants will assist with all technical and business aspects, ensuring a successful and customized implementation tailored to your requirements. Our experience stems from numerous implementations of modules related to profitability analytics, fund transfer pricing, procurement, order capture and management, customer journey and other business functions.

DEV OPS

It is time to make your development life cycle smart and short. We can help you design and implement a state-of-the-art DevOps platform for Cloud native application development utilising containers, microservices and rapid operations insight.

APPLICATIONS

Following the best industry practices in software development.



Reference Logical Development Environment

APPLICATIONS

SERVICES

PROJECT
MANAGEMENTBUSINESS
ANALYSISSOFTWARE
ARCHITECTURE &
DEVELOPMENT

DevOps



TRAINING

SOLUTIONS



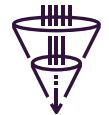
Optimize cost and manage infrastructure in your multicloud environment

See the complete picture, down to the tiniest detail and workflow process. Automate policies to keep your Multicloud usage optimized and secure. Make all of the costs visible and controllable. Govern, analyse and manage spend, usage and security across your organization.

TAX ENFORCEMENT
CONTROL SYSTEM

Upgrading tax collection and reducing grey economy

Improved tax collection. Reduced grey economy. Control and management of all cash and non-cash based payments. TECS is an integrated solution tax authorities use for income under-reporting and deduction over-reporting.

FRAUD
MANAGEMENTCUSTOMER
JOURNEYORDER
CAPTURE

APPLICATIONS

Neos can move your business to cloud in weeks - not months.



Infrastructure is expensive. Staff needs time to adapt after you finally move on from that legacy software that was slowing your ambition.

Let us help you find the best and most cost-effective solution, whether it is on-premise, Cloud or hybrid.

CLOUD PLATFORMS

After we moved our own infrastructure to cloud years ago, and facilitated the journey to Cloud for dozens of clients, we have built our own methodology to help you choose the best combination and migration path. Once in cloud, use our Multicloud cost management and resource automation solution - CloudVane - to optimize your cloud costs.

DATA MANAGEMENT

We use a wide range of enterprise and open-source solutions. When it comes to Oracle, we possess unrivaled experience and certifications in architecture design, installation, maintenance and migration related to on-prem, Cloud or hybrid solutions. Our vast experience with appliances like Exadata, Exalytics and Big Data Appliance comes from using it in our R&D center.

MIGRATIONS & SUPPORT

No matter whether you chose hybrid, multi-cloud, or full lift-and-shift strategy, we will plan and execute the entire migration process. We'll be the guide on your Cloud journey, leaving you free to focus on using the new platform as a baseline for competitive advantage through faster time to market and the reduction of overall cost.

We will guide you as you gain maximal value from Cloud in the shortest time possible.



CloudScope

Designing a cloud strategy and a realistic and achievable roadmap to cloud

CLOUD STRATEGY

FINOPS TRAINING

CLOUD WORKSHOPS



CloudStart

Accelerating time-to-value of cloud

CLOUD MIGRATION

BASIC ENABLEMENT

PREDEFINED CLOUD



CloudRun

Learn how to manage and optimize your Cloud environment

FINOPS PRACTICE

CLOUD MANAGEMENT

CLOUDVANE



CloudNative

Delivering scalable and modern solutions that create valuable customer experiences

UNIVERSAL DEVOPS

KUBERNETES ENABLEMENT

SAAS TRANSFORMATION

CLOUD SOLUTIONS



CloudData

Helping your data become the information that drives business value

DATA & DATABASE MIGRATION

DATA ANALYTICS

DATA & DATABASE MANAGEMENT

DATA INTEGRATION FRAMEWORK

SERVICES



CLOUD ARCHITECTURE,
MIGRATION AND
GOVERNANCE



DATA
MANAGEMENT



INFRASTRUCTURE
INSTALLATION, SUPPORT
AND MAINTENANCE



SYSTEM INFRASTRUCTURE
DESIGN, DELIVERY AND
DEPLOY

SOLUTIONS

ORACLE

**ENGINEERED
SYSTEMS**

Consolidate existing IT infrastructure and quickly adjust to surges in demand

Integrated, full-stack solutions that enable running mission-critical customer workloads faster, at lower costs, and with greater security than multivendor, on-premises solutions.

ORACLE

APPLIANCES

Oracle Database, ZFS Storage and Zero Data Loss Recovery Appliances

A simple and optimized solution for remote and edge computing, high performance, enterprise storage system and automated protection and recovery of Oracle Databases.

IBM

**SOFTWARE
SOLUTIONS**

Empowering you to run your business smarter, freeing you to focus on innovation

Featuring the latest emerging technologies – such as Artificial Intelligence (AI) and machine learning – applied in innovative ways to address top business concerns.

IBM

**HARDWARE
SOLUTIONS**

Best-in-class solutions for storing your business data

Next-generation server systems that provide improved scalability and flexibility, increased and optimized hardware capacity and comprehensive hypervisor options.

See through the Multicloud

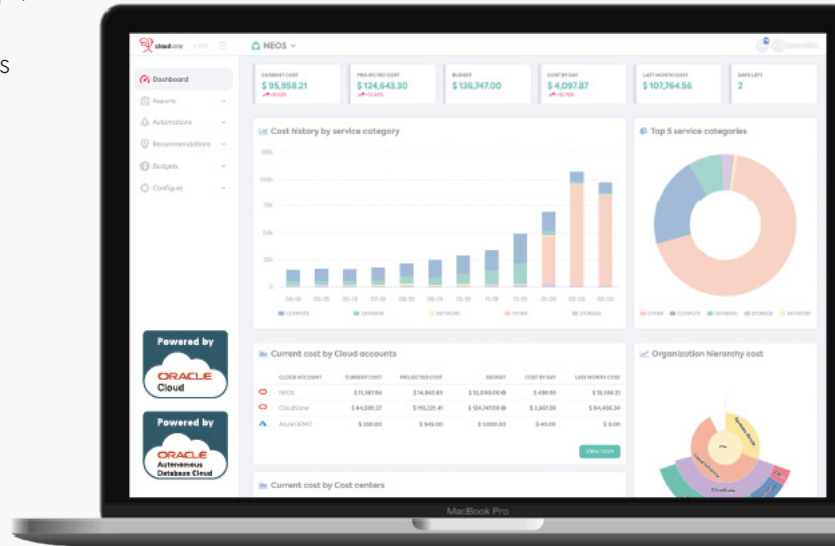
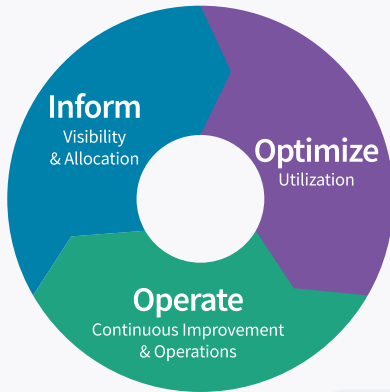
Optimize cost and manage infrastructure in your Multicloud environment

CloudVane - a FinOps Certified solution - is rooted in FinOps, the practice of bringing financial accountability to the variable spend model of the cloud. It increases the business value of cloud by bringing together technology, business and finance professionals with a new set of practices and standards around cloud financial management.

INFORM
 Transparency
 Anomaly Detection
 Charge/Showback
 Budget & Forecast
 Container Allocations

OPTIMIZE
 Reserved Instances
 Rightsizing
 Automation
 Workload Placement

OPERATE
 Culture
 Unit Economics
 Speed of Delivery
 Value to the Business



Oracle Partner

Neos has adopted all 4 Oracle PartnerNetwork tracks and is the leading Oracle partner in EU according to the number of expertise.

- **Cloud Build Track** – for Independent Software Vendors (ISV) and other partners that provide commercially available products and/or services built on or integrated with Oracle Cloud;
- **Cloud Sell Track** – for partners who resell Oracle Cloud products;
- **Cloud Service Track** – for partners who implement, deploy and manage Oracle Cloud services;
- **License & Hardware Track** – for partners who build, service or sell with Oracle software licenses or hardware products.



IBM Gold Partner



Top-tier IBM Gold Business Partner with ability to deliver high value transformational solutions, build smarter businesses and achieve customer success with proven and best of breed IBM solutions, products and services.

IBM Gold Business Partner and authorized and certified IBM Business Partner Solution Provider for IBM z, IBM Power Systems, IBM Storage hardware and software solutions, z/OS software (IPLA) and complete IBM software portfolio (Data & AI, DevOps, Integration, Business Automation, Security, AI/ops, ESG and more) in Croatia.

We provide installation configuration, maintenance and support services for IBM software, IBM Systems, IBM Storage solutions and integrated solutions including Red Hat software.

PARTNERSHIP

FinOps General Partner



The FinOps Foundation is dedicated to advancing people who practice the discipline of cloud financial management through best practices, education and standards. Their mission is to advance every individual who manages the value of cloud wherever they are.

NEOS provides following FinOps-related services:

- Consulting
- Multicloud workload migration planning
- Multicloud workload optimization
- FinOps Certified Practitioner Training



PARTNERSHIP

We partner with prominent enterprise technology vendors to offer a comprehensive service to our clients.



Select partner for
Amazon Web Service



Partner & indirect reseller
for Azure Cloud Services



Google Cloud

Sell partner for Google
Cloud Platform



Professional Service reseller
and Service Partner for CEE



Jetbrains authorised
partner



Red Hat Premier
Business Partner
















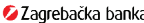


























































VMware Enterprise
Solution Partner



Authorized reseller for
Croatia Slovenia, Bosnia,
Herzegovina and Serbia.

PARTNERSHIP

	 Data Analytics	 Software Engineering	 Cloud & Infrastructure
Financial Services	        	     	          
Telecom Industry	  	 	 
Utilities	 	 	 
Insurance	 	 	 
Public Sector	    	     	    
Other		   	  



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We help our clients reach
new levels in business excellence.

BE **ONE** OF THEM.